1st SESSION. The Concept of Logistics: Interaction of Different Transport Modes
RELATIONS BETWEEN LITHUANIA AND SWEDEN
... date back hundreds of years
RELATIONS BETWEEN LITHUANIA AND SWEDEN

Cooperation in the highest level
RELATIONS BETWEEN LITHUANIA AND SWEDEN

Helsingborg & Klaipeda LNG Infrastructure Facility Deployment
<table>
<thead>
<tr>
<th>Category</th>
<th>Fact/Figure</th>
</tr>
</thead>
<tbody>
<tr>
<td>Population</td>
<td>3 mln</td>
</tr>
<tr>
<td>Labour Pool</td>
<td>1.5 mln</td>
</tr>
<tr>
<td>Capital</td>
<td>Vilnius</td>
</tr>
<tr>
<td>Official language</td>
<td>Lithuanian</td>
</tr>
<tr>
<td>Dominant foreign languages</td>
<td>English, Russian, German, Polish</td>
</tr>
<tr>
<td>Real GDP growth</td>
<td>2.6% (2015)*, 2.9% (2014), 3.3% (2013), 3.8% (2012), 6.0% (2011)</td>
</tr>
</tbody>
</table>

#1 For GDP/Capita growth in EU

#24 For ease of doing business

#15 Freest economy in the world

110 million Baltic Region
250 million Cis Population
340 million Western Europe

For GDP/Capita growth in EU

For ease of doing business

Freest economy in the world
PORT OF KLAIPEDA

The most important and biggest Lithuanian transport hub, connecting sea, land and railway routes from East to West.
• The shortest distances connect the port with the most important industrial regions of the Eastern hinterland 2 times a week
• All major container lines
• 5 feeder lines
ADVANTAGES OF KLAIPĖDA PORT

- Convenient geographical location: northernmost ice-free port on the Eastern coast of the Baltic Sea
- A modern and unique container distribution centre HUB at Klaipedos Smelte
- Competitive and flexible cargo handling rates and port dues
- Lithuanian market is larger than of the other Baltic states
- Attractive for investors Free Economic Zone
- Well developed IT technologies
ADVANTAGES OF LITHUANIAN RAILWAYS

- Kena-Klaipeda railway stretch electrification
- The total check of the train upon departure and arrival to border station of Kena takes just 30 minutes.
- 44 freight locomotives Siemens ER20CF and plans to acquire more electric locomotives in 2019
- Unified transit system - common CIM/SMGS consignment note are used for freight transportation, railway and harbour companies do not need to complete customs clearance documents when freight is transported by rail.
- The system "KROVINYS" (CARGO) used in the Lithuanian Railways Company has the data link ensuring efficient sharing and exchange of data with the KIPIS system.
INVESTMENT OPPORTUNITIES

Free Economic Zones (FEZ):

**KLAIPEDA FEZ**
- In operation: 2002
- Total area: 412 ha

**SEZ MANAGEMENT**
The zone’s management company is controlled by Baltic Fund Investments, JSC, Dr. P.J.Everaert (Senior Board Advisor of Clearwater Capital Partners), and the local bank with EBRD.

- Investors to date: 26 (17 in operation)
- Jobs created: 1,800
- Investments to date: 522 M €

**KAUNAS FEZ**
- In operation: 2003
- Total area: 534 ha

**SEZ MANAGEMENT**
The zone’s management company is controlled by Belgian Consortium AOI NV, that is one of the biggest logistics companies in the Benelux region.

- Investors to date: 18
- Jobs created: 1,138
- Investments to date: 344.6 M €

Industrial Parks (IP): 6-12 months delivery of build-to-suit manufacturing facilities

- 0% corporate tax for the first 6 years
- 50% discount on corporate tax over the next 10 years
LITHUANIA: RELIABLE TRANSPORTATION AND LOGISTICS SERVICE PROVIDER

- Secure, safe and cost-effective logistics services;
- Well-established customs procedures;
- Developed transport infrastructure;
- Contemporary, ice-free port of Klaipėda;
- Well connected with major shipping lines form TOP20;
- LNG terminal;
- 4 international airports.
LITHUANIAN NATIONAL ASSOCIATION OF FORWARDERS AND LOGISTICS “LINEKA”

**Facts:**

- Association LINEKA was founded in 1993
- From 1994 is the member of Federation FIATA
- Unites over 70 companies and organizations engaged in freight forwarding and logistics business.

“LINEKA” members operates in most important Lithuanian railway projects
LITHUANIAN NATIONAL ASSOCIATION OF FORWARDERS AND LOGISTICS “LINEKA”

Activities:

• Close collaboration with Customs and Directorate of border crossing infrastructure under the Ministry of Transport and Communications

• Support of safe and insured business principles

• Usage of General Conditions of Nordic Association of Freight Forwarders as a basis for General Conditions of Lithuanian National Association of Forwarders and Logistics LINEKA

• “LINEKA” is the only organization in Lithuania that had a right to deliver vocational training for FIATA diploma in freight forwarding. FIATA diploma is recognized by the industry worldwide and is well appreciated by both employers and employees.
Membership:

Partners: